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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0788
September 6, 1988

JULY

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1988	1987	Change %	1988	1987	Change %	1988	1987	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	-.8%
(+) Production	472,034	349,300	35.1%	119,251	96,315	23.8%	591,285	445,615	32.7%
(-) Ending Inventory	1,228,624	1,013,637	21.2%	177,319	220,725	-19.7%	1,405,943	1,234,362	13.9%
(=) Total Disappearance	550,330	595,339	-7.6%	102,025	95,210	7.2%	652,355	690,549	-5.5%
(-) Exports	322,962	286,768	12.6%	53,252	58,705	-9.3%	376,214	345,473	8.9%
(=) Disappearance-Canada & United States	227,368	308,571	-26.3%	48,773	36,505	33.6%	276,141	345,076	-20.0%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>
FY 1988/89	1,406											
FY 1987/88	1,235	1,210	1,206	1,361	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JULY 1988

	PRODUCTION		ENDING INVENTORY July 31				DISAPPEARANCE	
	1988	JUL 1987	MINE SITE	OFFSITE	1988	1987	1988	JUL 1987
MURIATE								
Special Standard	11,253	4,839	27,361	7,514	34,875	41,342	44,023	45,059
Standard	188,216	96,536	175,006	158,576	333,582	389,008	196,286	186,229
Chemical	6,604	815	7,229	3,600	10,829	7,301	6,457	5,385
Coarse	150,687	108,713	135,787	360,540	496,327	275,539	143,993	188,321
Granular	177,429	195,681	196,965	199,690	396,655	345,811	215,303	205,323
Soluble	41,443	21,408	41,963	52,608	94,571	118,134	37,939	43,519
Sulphates	15,653	18,123	25,322	13,782	39,104	57,227	8,354	16,803
TOTAL:	591,285	445,615	609,633	796,310	1,405,943	1,234,362	652,355	690,639

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JULY	
	1988	JUL 1987	1988	JUL 1987	1988	JUL 1987	1988	JUL 1987	1988	1987
MURIATE										
Special Std	13	-	25,923	20,275	-	-	-	-	25,936	20,275
Standard	9,663	11,955	183,625	153,876	19,825	20,743	513	7,782	213,626	194,356
Chemical	-	-	-	-	5,445	4,774	12	339	5,457	5,113
Coarse	132,178	101,021	36,962	44,857	-	-	-	-	169,140	145,878
Granular	87,034	63,985	95,132	100,938	-	-	-	-	182,166	164,923
Soluble	12,123	9,616	13,796	8,288	7,944	6,186	10,086	2,912	43,949	27,002
Sulphates	5,722	7,849	10,165	6,206	483	302	-	-	16,370	14,357
TOTAL:	246,733	194,426	365,603	334,440	33,697	32,005	10,611	11,033	656,644	571,904

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JULY 1988

	PRODUCTION		ENDING INVENTORY July 31				DISAPPEARANCE			
	1988	JUL	1987	MINE SITE	OFFSITE	1988	1987	1988	JUL	1987
MURIATE										
Special Standard		11,253	4,839	27,361	7,514	34,875	41,342	44,023		45,059
Standard		154,685	77,247	127,815	158,443	266,258	322,159	168,598		161,849
Chemical		5,897	58	6,614	3,600	10,214	6,981	5,585		4,181
Coarse		135,702	96,943	120,524	360,419	480,943	265,187	138,307		176,749
Granular		127,454	150,626	146,257	199,626	345,883	260,729	158,140		165,807
Soluble		<u>37,043</u>	<u>19,587</u>	<u>37,843</u>	<u>52,608</u>	<u>90,451</u>	<u>117,239</u>	<u>35,677</u>		<u>41,784</u>
TOTAL:		472,034	349,300	446,414	782,210	1,228,624	1,013,637	550,330		595,429

	AGRICULTURAL SALES					NON-AGRICULTURAL SALES					TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		1988	U.S. & CANADA		EXPORTS		1988	JULY	
	1988	JUL	1987	1988		JUL	1987	1988	JUL		1987	1988
MURIATE												
Special Std	13	-	25,923	20,275	-	-	-	-	-	25,936	20,275	
Standard	5,080	5,723	171,239	143,952	9,979	12,160	-	-	-	186,298	161,835	
Chemical	-	-	-	-	5,445	3,537	12	339	-	5,457	3,876	
Coarse	126,543	98,088	36,962	35,559	-	-	-	-	-	163,505	133,647	
Granular	59,136	57,140	65,108	75,443	-	-	-	-	-	124,244	132,583	
Soluble	11,119	8,835	13,796	8,288	6,775	5,308	9,922	2,912	-	41,612	25,343	
TOTAL:	201,891	169,786	313,028	283,517	22,199	21,005	9,934	3,251	-	547,052	477,559	

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JULY 1988

	PRODUCTION		ENDING INVENTORY July 31				DISAPPEARANCE	
	1988	JUL 1987	MINE SITE	OFFSITE	1988	1987	1988	JUL 1987
MURIATE								
Standard	33,531	19,289	67,191	133	67,324	66,849	27,688	24,380
Chemical	707	757	615	-	615	320	872	1,204
Coarse	14,985	11,270	15,263	121	15,384	10,352	5,686	11,572
Granular	49,975	45,055	50,708	64	50,772	85,082	57,163	39,516
Soluble	4,400	1,821	4,120	-	4,120	895	2,262	1,735
Sulphates	<u>15,653</u>	<u>18,123</u>	<u>25,322</u>	<u>13,782</u>	<u>39,104</u>	<u>57,227</u>	<u>8,354</u>	<u>16,803</u>
TOTAL:	119,251	96,315	163,219	14,100	177,319	220,725	102,025	95,210

	AGRICULTURAL SALES					NON-AGRICULTURAL SALES					TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS			U.S. & CANADA		EXPORTS			JULY	
	1988	JUL 1987	1988	JUL 1987	1987	1988	JUL 1987	1988	JUL 1987	1987	1988	1987
MURIATE												
Standard	4,583	6,232	12,386	9,924	9,846	8,583	513	7,782	27,328	32,521		
Chemical	-	-	-	-	-	1,237	-	-	0	1,237		
Coarse	5,635	2,933	-	9,298	-	-	-	-	5,635	12,231		
Granular	27,898	6,845	30,024	25,495	-	-	-	-	57,922	32,340		
Soluble	1,004	781	-	-	1,169	878	164	-	2,337	1,659		
Sulphates	<u>5,722</u>	<u>7,849</u>	<u>10,165</u>	<u>6,206</u>	<u>483</u>	<u>302</u>	<u>-</u>	<u>-</u>	<u>16,370</u>	<u>14,357</u>		
TOTAL:	44,842	24,640	52,575	50,923	11,498	11,000	677	7,782	109,592	94,345		